That Perplexing Sheriff's Sale

What Impact, If Any, Does Such A Sale Have On YOUR Mortgage?

BY BRUCE J. BERGMAN

1994, Bruce J. Ber

sale of the property. But let's present a frame of reference before we create more agitation than the offending sheriff.

ervicing mortgages is a challenging enough calling without extra intrusive headaches such as a confusing sheriff's

In many states, a mortgage foreclo-sure sale is conducted by a court ap-pointed officer, typically a referee. In some states the official who supervises

level of management control you require? insurance processing costs...
But can they do it <u>and</u> still give you the Many say they can lower your hazard

reducing servicing expenses without osing control is important to you...

Discover how American Sterling can tailor a solution that delivers the benefits of lower insurance servicing costs, while keeping control in your hands.



800-548-7200

9800 Muirlands Boulevard • Irvine, CA 92718

the foreclosure sale is the sheriff, al-though that function is not the focus of this discussion.

sale (such as exe foreclosure sale, rected not to the but to some other Our topic is di-



Bruce J. Bergman

affect the mortgaged property and which, not incidentally, has the potential to portend nervousness for cution upon a judgment) which could

The scenario

Here is the potentially discomfort

Your mortgage is executed, acknowledged and delivered on a particular day and recorded that very same day. (It doesn't happen quite that quickly in some jurisdictions, but let's make that assumption for illustrative purposes.)

ments in the respective amous \$25,000, \$30,000 and \$40,000. borrower is then the object of judg-ments in the respective amounts of \$20,000. Being far less creditworthy then the lender had envisioned, the suffers a judgment A few months later, the borrower

on property of the judgment debtor-the borrower, in this case. Of course, the borrower does not satisfy those judgments and eventually the first judgment creditor (the one for \$20,000) decides that something has to be done to collect the debt. "something" is an execution

assets, and perhaps the only one, is the house burdened by the lender's mortgage. Execution, in turn, is accomplished through a sheriff's sale.

(Note: Mechanical and technical Conspicuous among the available

attendant priorities can certainly vary from state to state. The example here is based upon New York law, but there is still much uniformity to the rules about how this is done and the

Bruce J. Bergman, a partner in the East Meadow, N.Y. law firm of Certilman Balin Adler & Hyman, is counsel to major lenders and sertwo-volume treatise, **Bergman on** New York Mortgage Foreclosures, Mathew Bender & Co. ©1990. vicers and an adjunct associate pro-fessor of real estate with New York University's Real Estate Institute, vicers and an adjunct associate where he teaches the mortgage fore course. He is author Bergman on

26

concept and it does serve to make the point.)

standard priorities well understood lenders and servicers end it is really an though it all may seem, is really an issue of the

not rise above your position and can-not reverse priorities merely because execution upon a judgment is sought If your mortgage is senior, a later and subordinate interest can-

Of course, the opposite is true as well. If a lender takes back a mortgage behind a judgment, a judgment of the gage. mortgage, then execution upon that suvariety which remains superior to perior interest will extinguish the mortarely allow judgments to remain of why mortgage lenders will only That, obviously, is one of the rea-

judgment, there is certainly some risk involved and you may have to satisfy that judgment should execution upon it ever issue. But that is an aberrant situation which need not be addressed here.

Our area of exploration is the later, subsequent judgment creditor which record prior to their mortgages.

So if your mortgage is inferior to a

learn of it and perhaps become uneasy chooses to execute. How that is done eads up to how a senior lender may

Examining local practice

Here is where local practice becomes more of an issue, but the ideas should

wishes to execute must first obtain permission of a court to sell the homestead. Obviously, if the property is not the principal residence, if it is business property be mentioned as a basis of inquiry.
In some states - New York, for ple - if the property is owned and occu-pied as a principal residence of the judg-ment debtor, then the creditor who or a vacation home, for example, the execution is not required. permission of the court to proceed with for exam-

Following that stage (assuming it was necessary in the first place), there is typically a procedure of advertising and notice to cause the sheriff to hold the execution sale.

tice of sale upon every person who had of record any interest in or lien upon the property. The category, of course, includes mortgage holders. It is this notice which comes to a lender happen to the mortgaged premises. or servicer and which is the source of the frequent inquiry about what will One of the things the sheriff must usually do is serve a copy of the no-

the executing judgment creditor does cannot change the position of the seaffect a senior interest, then whatever nior mortgagee But if the junior position cannot

So what happens?

judgment, if at the sheriff's sale up to \$20,000 is bid, all that money goes to (There is a homestead exemption in many states to one extent or another, but those principles are not relevant the executing judgment creditor. What does typically happen, then? Using the example of the \$20,000

to the issue presented.)

satisfy the senior mortgage - your mortgage in the illustration - but if he does not, and if there is a default, he is in no better situation then the borrower had been. Either he takes care of the mortgage or he will lose the property he sheriff's sale may or may not choose to gain - takes subject to the mortgage in our example. The purchaser at the Whoever buys the house at the sheres sale - and it may indeed be a bar-

certainly possible that someone will bid more than \$20,000 at the sheriff's bought at a foreclosure sale.

If the mathematics dictate, it is themselves delivered to the sheriff exthe money goes, but a rather standard approach is to distribute proceeds to the judgment creditors who have sale. Local statute will control where the judgment creditors

ecutions against the debtor before the sale, in the order in which the judg-

Thus, while the judgment creditors will divide the booty in order of their own priorities, no money goes up the line to the mortgage holder. But again, at the same time, no one gains any priority over the mortgage holder. And if the proceeds at a sheriff's sale are more goes to the judgment debtor than sufficient to pay all judgment credi-tors, any balance remaining usually

The final outcome

In the end, there is much smoke, but little fire - at least where the mortgage holder is concerned.

Title to the property can be lost by the owner/borrower and there may be

much effort expended in bringing about the sheriff's sale. But the mortgage stays in place, always holding its relative priority.

To the extent that the proliferation

lender or servicer is understandably concerned when such episodes occur. But it never changes the *relation-ships* and that's the key. those judgments are unstabilizing and of judgments and execution unwelcome events, then a mortgage upon

mortgage faster than the borrower could), but it is certainly not fatal. It really isn't even a problem if you know what it's about. not to encounter this scenario (although a sheriff's sale purchaser who has the funds might just satisfy the Lenders and servicers may prefer

OUTSOURCING OF TAX PAYMENT PROCESSING the industry leader, announces... Transamerica Real Estate Tax Service,

the most comprehensive and well-established payment processing system available in the industry today. We have provided this service lover 500,000 escrowed loans over the last two years, with our innovative and automated program Transamerica Real Estate Tax Service now offers service for

Here's what Transamerica can do for you:

- Build your Escrow Lines
 Debit Escrow Payments
 Work Tape Exception Reports
 Reconcile Tax Payments
 Produce Payment Checks
- Produce Payment Checks
 Forward Payments to Collectors
- Procure and Pay Missing Bills Open and Process Tax Mail
- Mail Non-Escrow Delinquent Notices
 Complete Tax Audits

7112 1775

11:34 445...

- Research and Pay Delinquencies
 Issue Penalty Checks
- By utilizing some or all of our new services, you
- will significantly reduce your tax servicing costs.

No other company can offer you all of these services, the experienced staff, two payment processing centers for growth and disaster recovery, and the financial stability of Transamerica Real Estate Tax Service.

Transamerica Real Estate Tax Service is truly the Industry Leader.

REAL ESTATE TAX SERVICE IRANSAMERICA

The Power of the Pyramid is Working for You

Two Embarcadero Center, Suite 310 San Francisco, CA 94111 (415) 392-2146 • (800) 995-4890 (415) 956-5883 (Fax)

NOVEMBER 1994